



Subject: Special Introductory Offer Main Ship Battery PN 2758-RMVA (A320)

To: LATAM Airlines

We are pleased to inform you that **Banner Aircraft International, Inc.** has partnered with **Vogt Aerospace** to provide high-quality **PMA (Parts Manufacturer Approval) products and solutions** to our international airline and MRO customers.

One of the flagship products we're highlighting is the **Vogt PN 2758-RMVA main ship battery**, a superior alternative to OEM options like SAFT PNs 2758 and 416526. Below are key advantages for your consideration:

Special Introductory Offer for LATAM Airlines

To support your evaluation, **Banner Aircraft and Vogt Aerospace** are offering two (2) PN **2758-RMVA** batteries AT NO COST with your first order for two each or more.

This exclusive offer allows your engineering team to test the product in both A320neo and A320ceo aircraft under real operational conditions — risk-free and with full technical support.

Lead Time and Stocking Commitment

Although the standard lead time for the PN 2758-RMVA battery is approximately **90 days**, Banner Aircraft currently **maintains stock of 50 batteries available for immediate shipment to LATAM Airlines**.

Key Advantages of PN 2758-RMVA:

- **Extended Maintenance Interval:** 4,000 operational hours vs 2,000 hours, offered by SAFT 2758 and 416526, reducing downtime and maintenance cost.
- **Full Interchangeability:** Direct replacement for SAFT PNs 2758 and 416526 — no modifications needed.
- **Fleet Compatibility:** Approved for both **A320** and **A320neo** families.
- **Cost Savings:** Approximately **25% less expensive** than the OEM equivalent.
- **Proven Track Record:** Currently in use or testing with several major airlines.

We believe these solutions could offer strong operational and financial benefits to your team.

Best regards,

Renat Deushev
CEO
Banner Aircraft International
latam@banner.aero